

**CHILDREN'S  
ONCOLOGY  
GROUP**

The world's childhood  
cancer experts

**Storage Area Network ( SAN ) Upgrade**

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**Request for Proposals  
February 2013**

**Issue Date: 2/04/2013  
Submission Deadline: 3/22/2013  
Request To: SAN Hardware Resellers**

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# 1. Overview

## Statement of Purpose

The purpose of this Request for Proposals (RFP) is for The Children's Oncology Group to obtain a new storage area network (SAN) to refresh the current SAN infrastructure (for which the old hardware is no longer supported). The vendor will be selected through the RFP process.

This RFP will describe the minimum requirements that are necessary for a vendor to be considered in our selection process.

If selected, The Children's Oncology Group will purchase the hardware from the vendor.

## Background Information

### Organization Background

The Children's Oncology Group, a National Cancer Institute supported clinical trials group, is the world's largest organization devoted exclusively to childhood and adolescent cancer research. The COG unites more than 8,000 experts in childhood cancer at more than 200 leading children's hospitals, universities, and cancer centers across North America, Australia, New Zealand, and Europe in the fight against childhood cancer.

### Project Background

The Children's Oncology Group is seeking a reliable, low-cost hardware (SAN) vendor which offers a redundant capability and also able to replicate to our disaster recovery site in Children's Hospital of Philadelphia. The technology also has to work with our current VMware virtualized environment.

# 2. Scope of Work

## Scope of Work

The selected vendor will be required to meet the expectations and responsibilities listed below:

- Proposed hardware must compatible with EMC VNX and recovery point replication to remote disaster recovery site.
- Proposed hardware must have 28 terabytes (TB) of usable space.
- Proposed hardware must able to integrate with our VMware environment.
- Proposed hardware must able to serve CIFS and NFS shares.
- Proposed hardware will need to be using fiber technology.
- Implement and migrate from current hardware to new hardware including setting up replication.

Provide a breakdown Statement of Work (SOW) which includes:

- Implementation plan
- Migration plan
- Upgrade plan
- Time and schedule of all of the above

Provide the lowest cost plan will be guaranteed.

## **Project Timeline**

Event Date COG issues RFP	02/04/13
Deadline for questions related to RFP Andy Wong (626) 241-156	03/22/13
Proposal from vendor(s) due to Andy Wong at COG	03/22/13
Evaluation process	03/25/13 – 03/27/13
Notification of selection	03/28/13
Start date for purchase	03/29/13

### **3. RFP Procedures**

#### **Submission Details**

Proposals shall be received until 4:00 p.m. local time, March 22, 2013.

Vendors may submit their proposals by mail or via email (*see Proponent Information below*).

The Children's Oncology Group may award a proposal resulting from this solicitation to the responsible offeror whose offer conforming to this solicitation will be most advantageous to The Children's Oncology Group. The Children's Oncology Group may reject any or all offers if doing so is in the best interest of the organization.

This Request for Proposals (RFP) shall not be construed as a guarantee of purchase, nor does it commit The Children's Oncology Group to pay any costs associated with submissions or any other costs incurred prior to the execution of a formal agreement.

### **4. RFP Submission Requirements**

#### **Cover Letter**

Vendors should provide basic information about why their organization is a good fit for the project as well as a brief summary of pricing options being offered.

#### **Proponent Information**

All proposals must be submitted to:

The Children's Oncology Group  
222 E. Huntington Drive, Suite 100  
Monrovia, CA 91016  
Attn: Andy Wong  
Email: [awong@childrensoncologygroup.org](mailto:awong@childrensoncologygroup.org)  
Fax: (626) 445-4334

In order to be considered, interested vendors should submit their proposals no later than end of business 03/22/13.